

# *Jerzy Jan Kaminski*

---

***British National***

***HP: +6013 7460011***

***Email: [jerzyjankaminski8@gmail.com](mailto:jerzyjankaminski8@gmail.com)***



*Highly motivated and experienced operations-management executive with strong P & L ability, sales and marketing management and business administration skills.*

## **PROFESSIONAL PROFILE**

---

- Strategy oriented and results-driven performer with comprehensive executive experience in business development, operations management and financial operations.
- Highly articulate, confident and persuasive team-builder who can hire, train and inspire staff, establish goals and controls, monitor results to consistently increase profit margins, enhance market position, control operating costs and meet operational and strategic objectives.
- Strong inter-cultural communicator with extensive international experience in cross-cultural business practices acquired in the UK, Spain, Poland, USA, Middle East and most recently in Singapore and Malaysia.

## **AREAS OF EXPERTISE**

---

- Teaching English as a Foreign / Second Language:
  - Pre-Intermediate through Advanced (C2 level)
- Professional Trainer:
  - Business Leadership
  - Leadership Skills for Supervisors
  - Professional Selling Skills

## **PROFESSIONAL ACHIEVEMENTS**

---

- Teaching British English since 2012 – Authored: LINGUA FRANCA
- Professional Training
- Over 30 years proven expertise in general management, business development, operational management, sales and marketing
- Author (Fiction) - **Website:** [www.jjknovels.com](http://www.jjknovels.com)
  - Honoured Memories
  - Duty Bound
  - Just Intent, and
  - Cold Deceit (Planned publication date, September 2021)

PERFORMANCE + ACCOUNTABILITY + RESULTS

## **EDUCATION**

---

- Crypt Grammar School, Gloucester, England.
- Army College, Chepstow, England.
- Technical College, Gloucester, England.
- California Coast University, USA
  - GCE 'O' Levels: English language, English Literature, Maths, History, Geography, General Science, Technical Drawing, Music and Art.
  - City & Guilds: Industrial Engineering.
  - Higher National Diploma (HND): Industrial Engineering.

## **PROFESSIONAL QUALIFICATIONS**

---

- Masters in Business Administration.
- Fellow - Association of International Accountants.
- Fellow - Institute of Sales and Marketing Management.
- Certificate (TEFL - Grade A) - Teaching English as a Foreign Language.
- Diploma (TESOL - Distinction) - Teaching English as a Second Language.

## **PERSONAL**

---

- British National.
- Married with two children.